

Quantifying the ROI of Fleet Management Solutions



How can a Waste and Recycling company save \$8,000 per truck annually?



FleetMind believes that fleet management solutions must be able to demonstrate an ROI that is factbased, achievable and measurable. Further, a fleet management solution should take into consideration all facets of the fleet operations business and not just a particular aspect or sub-set of issues. From up to 80% reductions in data entry times, to dramatically improved service efficiencies – FleetMind provides an end-to-end fleet management solution field proven to streamline your entire operation.



1.888.639.1666
safefleet.net



FleetMind has therefore developed a field-tested ROI calculator that can project the bottom-line impact of the FleetMind solution over the following key functions:

DRIVER AND ADMINISTRATIVE LABOUR

With built-in calculators for low-to-high variables, FleetMind can estimate the reduction in minutes per day for administrative paperwork, office support, route time and route efficiency based on your company's fleet size, routes, customers and other operational data. Savings in this area can span \$2500 to more than \$5000 in annual improvements for every truck.

VEHICLE MAINTENANCE

From monitoring and managing driving and braking patterns, to ensuring safer driving and reducing idling times, FleetMind can demonstrate how its solution will ensure improvements of up to \$2000 per truck annually.

FUEL CONSUMPTION

By monitoring and managing idling percentages and speeding infractions, and by reducing the amount of unnecessary travel, FleetMind's ROI calculator can chart your fleet's projected savings for up to \$1500 a year for every truck.

SERVICE DELIVERY

The "goodwill" benefits of satisfied customers are hard to quantify, as are the benefits of complete 360° visibility into track and driver activity. However, FleetMind can demonstrate the revenue impact of reducing missed pickups and increasing service delivery. Additional roll-off benefits and extra commercial and residential revenues can also be calculated to show potential bottom-line impacts to your specific fleet operations environment.

Effective fleet management takes into consideration savings and additional revenues gained from across the organization. FleetMind combines its extensive industry expertise with practical, leading edge technology to tackle your fleet management issues in a holistic and fully integrated manner. FleetMind's solution includes driver display, driver direction, fleet mapping, detailed reporting, automatic service verification, cart management, safety features, wireless communications and more! As FleetMind customers, waste and recycling firms typically see dramatically improved service efficiencies, a sharp increase in bottom line benefits, better visibility into fleet and business operations, and a significant reduction in resource requirements.



FleetMind.com

WE HAVE THE PROVEN EXPERTISE AND TECHNOLOGY TO BEEF UP YOUR BOTTOM LINE. GIVE US 30 MINUTES AND WE'LL PROVE IT TO YOU.